

# GUANTANAMERA GALAPAGOS YACHT - TERMS AND CONDITIONS

## YACHT CONFIRMATION, PAYMENT & CANCELLATION POLICIES

- Our reservation system automatically cancels all expired blocks.
- Once a reservation has been confirmed, a 30% is required within a maximum of the next 7 days, otherwise the reservation will be void.
- 30 days prior to the departure of the cruise full payment is required.
- In case of cancellation 90 days or more prior to the operation of the cruise, a penalty fee of \$150 will be charged for administrative expenses.
- If a cancellation takes place 60 days prior to the departure of the cruise, the initial 30% deposit will be charged as a cancellation penalty.
- If a cancellation takes place 25 days prior to the departure of the cruise, full payment will be charged as a cancellation penalty.

## YACHT CONFIRMATION, PAYMENT & CANCELLATION POLICIES / CHARTERS

- Once the reservation is confirmed, the client has 15 days maximum to make a deposit of 30% of the total cost of the charter, without the deposit, the confirmation won't be fulfilled.
- Our reservation system automatically deletes any bookings without letter of confirmation and record of deposit.
- We require full payment 60 days prior to the start date of the cruise.
- Reservations canceled between the confirmed date of booking and 180 days prior to the cruise start date incur a 1% charge for the cost of the entire charter to cover administrative expenses. For dates booked between June 15 – August 15, and Christmas to the New Year, the 10% deposit is not refundable in the case of cancellation.
- Reservations canceled between 179 and 120 days prior to the cruise start date incur 5% of the entire charter cost. The charter client should submit a sales report, the BOAT OPERATOR reserves the right to change the reservation status from charter to individual (FIT) cruise if there are a minimum FOUR passenger provided by the client's agency. In that case, a charge of \$100 for each canceled passenger is incurred.
- Reservations canceled between 119 and 60 days prior to the start date of the cruise get a penalty of the 100% of the confirmations deposit, which is kept as cancellation fee.
- Reservations canceled between 59 days and the cruise start date incur a charge of 100% of the entire charter. However, if the BOAT OPERATOR is able to sell any or all of the canceled spaces, the client's agency will be reimbursed for the equivalent amount, less the 30% deposit kept back as cancellation fee.